

Technical Parts Sales

Engines Plus is seeking a person to join our small team based in Quedgeley. This is a varied role, but you will be part of a small company looking to expand to the next level, after acquiring additional franchises here in the UK.

The key tasks with this position is to ensure we offer a good level of service to our parts customers, you will be primarily involved with parts sales, parts identification and liaising with the customer to ensure they get the parts they require. This will also include discussing with the customer other options we have available including short and long block sales and new engine replacement, along with looking for opportunities for parts sales

The role will allow you to look at new opportunities for Engines Plus, and take the lead in developing new projects including engine rebuilds, short and long block programme, etc

You will have some responsibility for the procurement of the spare parts, within the business and working with key suppliers to develop opportunities for spare parts/replacement engine business.

There will also be a requirement to support other sales especially when external staff are visiting customers, this will include both marine and industrial engine sales, and generally being a team player.

The job is an office-based job, which may require occasional travel to exhibitions, which will include some weekends at exhibitions, to ensure that After Market Business is represented.

This will be across all brands that we distribute and will be to both trade and the public.

This is a full-time role, 40 hours per week, Monday to Friday.

Person Specification –

- Customer focused
- Good Knowledge of diesel and petrol engines
- Good telephone manor
- Computer Literate
- All parts manuals are web based
- Team Player
- Ability to priorities tasks
- Follow process and procedures, but with flexibility when needed
- Accurate with good attention to detail

Tasks

- Technical parts support – ID of customer parts
- Customer quotations for engine parts and replacement engines
 - Rasing Sales order/Packing list
- Customer sales queries for spare parts
- Following up quotes and enquiries
- Back up and support sales administration as necessary (holiday cover, busy times, etc)
- Other tasks as required by the business

The person must have good knowledge of Microsoft office, and it is desirable to have an understanding of Iris Exchequer or equivalent. Training will be given on the relevant areas of the business and systems that we use.

For more information, or to apply please send your CV and covering letter, to Hedley Beavis at hedley@enginesplus.co.uk

Date: 31/3/25